

# Contract

June 10, 2020

White Pines Charter Schools

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## EVENT DETAILS:

**Participants:** 50 staff members

**Date:** 2020-2021 School Year

## INCLUDES:

### Emergenetics® Profile:

The Emergenetics® Profile was developed to distinctively measure how adults prefer to think and behave. Developed through years of psychometric research, the Emergenetics® Profile accurately measures three Behavioral Attributes (Expressiveness, Assertiveness, and Flexibility) and four Thinking Attributes (Analytical, Structural, Social, and Conceptual). The Attributes are represented in a clear, color-coded report, making it memorable and immediately applicable. Adult profiles are delivered by a Certified Associate through a Meeting of the Minds seminar.

### Meeting of the Minds Seminar:

Our signature Meeting of the Minds seminar is the first step in Emergenetics knowledge and engages participants in a fun and interactive workshop. This unique experience promotes an understanding of the key principles and common language used throughout all levels of Emergenetics®. Each Meeting of the Minds seminar is conducted by a Certified Emergenetics Associate.

### Associate Certification: (No renewal fees and replaces seminar fee)

This two-day STEP Associate Certification maximizes the potential of educational organizations by giving individuals the knowledge, skills, and tools to facilitate STEP (Student/Teacher Emergenetics Program) immediately and create lasting impact for students, administrators, and your school district.

- This train-the-trainer session is designed to equip you with the necessary knowledge and skills to develop facilitate STEP/Emergenetics workshops and incorporate STEP/Emergenetics theory into your existing educational programs.
- Learning takeaways include:
  - An in-depth understanding of STEP and the concepts and how they impact individuals and education
  - An understanding of the research behind the Emergenetics psychometric instrument
  - The language and vocabulary to present STEP concepts, to explain and debrief the Emergenetics Profile for adults and youth to individuals and faculty, and deliver the signature Meeting of the Minds and Team Dynamics workshops in a virtual and in-person session.

### **STEP Administrator Facilitator Certification**

In this one-and-a-half-day training, you learn to utilize Emergenetics/STEP theory to:

- Value individual differences in students, faculty and colleagues
- Deliver personalized feedback and coaching to faculty
- Communicate more effectively with students and faculty
- Provide purposeful and collaborative professional development
- Enhance climate and culture
- Build capacity and maximize commitment for instructional initiatives

### **Teacher Facilitator Certification**

In this one-and-a-half-day training, teachers will learn to utilize Emergenetics/STEP theory to:

- Value individual differences in students and colleagues
- Incorporate Thinking and Behavioral preferences in instruction
- Provide personalized feedback to students
- Communicate more effectively with students, parents, and staff
- Form purposeful student groupings for collaborative learning
- Help students develop skills in decision making, creativity, productivity, and overall life choices
- Implement STEP strategies to embed best practices in the classroom
- Personalize student learning
- Enhance social/emotional learning in the classroom

### **Youth Report**

Under the guidance of a STEP Teacher Facilitator, students receive a colorful one-page summary report in an easy-to-understand format that mirrors the Emergenetics adult Profile. The report provides students' thinking and behavior preferences in seven research-based Attributes, allowing them to better understand themselves – how they think, communicate, and learn – and their interactions with others.

### **STEP Network Coaching**

A STEP Coach provides ongoing, year-long support to individuals and teacher teams regarding the implementation of STEP in your academic setting. This customized support includes:

- Implementation strategies for professors and cohorts
- Embedded staff development guidance
- Student collaboration
- Integration of STEP theory into relevant instructional best practices

### **Emergenetics+ App:**

Complimentary

Emergenetics+ is a mobile app that enables you to quickly and easily understand the innate way people think, behave and how to best communicate with them.

**CLIENT RESPONSIBILITY:**

Client agrees that all individual Emergenetics® questionnaire responses are held confidential to the individual taking the assessment.

Client will fund:

- Any reasonable travel expenses for the seminar
- Any reasonable shipping charges

**Cancellation Policy:**

If this engagement is canceled by White Pines Charter Schools, the following fee schedule will be in effect based on the time notification is received by STEP, LLC.

\*Virtual trainings and seminars available

Fees: \*Total to be invoiced upon signature

Estimate	Rate	Quantity	Subtotal
Emergenetics® Profiles	\$69.00	50	\$3,450.00
Meeting of the Minds Facilitation	\$2,499.00		\$0.00
Associate Certification (with 50+ Profiles)	\$2,499.00	1	\$2,499.00
Facilitator Certification (Optional)	\$439.00		\$0.00
Emergenetics+ App	Free		Free
<b>Total</b>			<b>\$5,949.00</b>

In witness to their understanding and agreement to these terms and conditions, the parties hereby affix their signatures below:

\_\_\_\_\_  
EmmaLee Robinson  
White Pine Charter School

\_\_\_\_\_  
Marie Unger  
President

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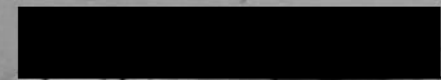
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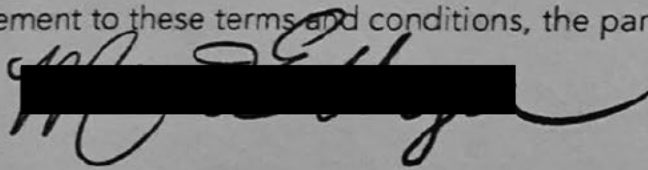
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