

Live, Online Therapy is Making a Big Difference

Services Guarantee

We believe in building partnerships because a win for you, for the students, for the clinicians, and for eLuma creates more commitment and better student outcomes. At eLuma our commitment to excellence in process and software has enabled us to fill all job openings we contract to fill. This means your students get reliable and consistent services. And in a majority of cases we are able to get services up and running in less than 4 weeks. For this reason we guarantee that eLuma will be ready to start services in no more than 6 weeks from the date this Quote/ESA is signed or the first day of the School Year, whichever comes last. Otherwise, we'll give your money back (see ESA Exhibit A, Section 19 for details).

Opportunity

As a school administrator, you know firsthand that partnering with a dependable provider makes a world of difference. We truly care about making a difference for you, for the district, and especially for the students. Dependable tools for monitoring, transparency, and accountability bring you the greatest peace of mind. eLuma's track record fulfilling 100% of the job opens we contract to fill is only one piece of the puzzle that will create more value for your district. Many students with special education needs experience great challenges academically, mentally, and socially. With the rising number of students needing services under the Individuals with Disabilities Education Act (IDEA), there is a higher demand for therapy services, Individualized Education Program (IEP) support staff, and specialized personnel. We have to think differently if we're going to meet every child's needs. Blending online and onsite therapy can tremendously increase the quality of therapy in your special education program - even to the tune of increasing productivity by 10-15%, connecting your students with specialized and credentialed therapists, and staffing with great precision.

What schools are saying...

1. "eLuma is awesome to work with as they leave us worry-free, and we know that all will be taken care of. Communication in a virtual world is key, and they have this mastered." Shelley, Director of Special Education
2. "My speech and OT teachers are great and they help me every week and they are so nice, kind and funny. I don't feel dumb or wrong with them. I am getting better at speech and am gaining better use of my hands!" Student
3. "I love eLuma!" Karen, Director of Special Education

Facts

- 40+ years of research supporting online therapy
- Approval from all the major national therapy associations, including ATA, ASHA, APA, AOTA, APTA
- Three-fourths of U.S. consumers say they would use telemedicine services (source: <http://www.healthdatamanagement.com/news/telemedicine-38701-1.html>)
- 47% of school-based therapists responded that job openings were more numerous than job seekers (source: <http://www.asha.org/uploadedFiles/2014-SLP-Supply-Demand.pdf>)
- More than 7 million children are served under the Individuals with Disabilities Act every year (source: http://nces.ed.gov/programs/digest/d13/tables/dt13_204.70.asp)

eLuma Solutions

- Effective online therapy services for Speech Therapy, Occupational Therapy, Mental Health Services, and Physical Therapy (select states)
- Thousands of sessions every month
- Thousands of games and resources for fun and engaging sessions
- Group and individual therapy
- Assessment, IEP management, progress reporting, meeting attendance, scheduling
- eLuma has experience with hundreds of successful implementations
- Software solutions for school staff
- Value added services to make teletherapy an easy-to-manage district program

School Savings

- Many districts report thousands in savings

- No Travel
- No employee benefits, worker's comp, insurance
- More scheduling flexibility
- No recruiting and retention costs
- Advertising savings
- Little to no material or professional training costs
- Peace of mind

General Information

Created Date	8/6/2019	Contract	00000529
Expiration Date	8/30/2019	Contract Start Date	8/19/2019
Quote Name	White Pine Charter Speech 2019-2020	Contract End Date	6/30/2020
Quote Number	00000433	Model	Per Student

Contact Information

Prepared By	Chad Gundry	Contact Name	Devan Tyler
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Company Address	2801 N. Thanksgiving Way Suite 170 Lehi, UT 84043 US	Bill To Name	White Pine Charter (Idaho Falls)
		Bill To	ID

Order Details

Product	Sales Price	Discount	Discounted Price	Quantity	Avg Mins per Week	Avg Stdnt per Session	Total Price
SLP Assessment License	\$400.00	25.00%	\$300.00	1.00			\$300.00
Speech Therapy Service License	\$2,033.48	36.07%	\$1,300.00	45.00	25	1.9	\$58,500.17

Subtotal	\$91,906.60
Discount	36.02%
Total Price	\$58,800.17
Grand Total	\$58,800.17

*Note: This Order Form is good through the Expiration Date listed above, and eLuma reserves the right to change the price and proposal at any time.

Modified Terms

The first sentence of the paragraph in Exhibit A section 1. TERM. Term is modified so that "The Term of this Agreement shall commence and continue until the end of the term set forth in the ORDER FORM (hereinafter referred to as the "Term"). **Partner may elect to pay the total minimum fees as listed in the Order Form within thirty (30) days of signing this Agreement, and eLuma will provide a three percent (3%) discount on the minimum fees due.**

Service Agreement

The Parties agree to the terms found in the eLuma Services Agreement ("ESA"), and this Order Form is incorporated herein by reference as Addendum 1. The ESA is provided in conjunction with this Order Form or upon request. This Order Form and the ESA constitute the entire agreement between eLuma and Partner governing the services and products referenced above (the "Agreement"). To the extent there is any conflict between the Order Form and the ESA, this Order Form shall govern. The signatory below represents that he or she has the authority to bind Partner to the terms of this Agreement. The terms of this Order Form are eLuma confidential information.

ESA Link <https://eluma.secure.force.com/apex/termsPage?id=8004A000001O5IGQA0>

IN WITNESS WHEREOF, the undersigned have executed this Agreement as of the date first written above.

Pay annually up front and receive a 3% discount. (Recommended)

Monthly subscription paid throughout the contract term.

Pay subscription monthly throughout term beginning with contract start date, regardless of services start date. For example, if there are 12 months in the contract term the Total Price will be divided evenly and paid over 12 months. For more details see Exhibit A Section 2 in the ESA.

Billing Contact Name Devan Tyler

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Billing Contact Phone 208-522-4432

eLuma, LLC

Signature: *JEREMY GLAUSER*

Email: jglouser@elumatherapy.com

Partner

Account Name White Pine Charter (Idaho Falls)

Signature: *Devan Tyler*
Devan Tyler (Aug 7, 2019)

Email: tylerde@wpcscougars.org